For 15+ years AllianceTek has **built business prosperity with information technology** for businesses large and small.

The company has grown to **95+ employees**, with locations in Malvern, PA; New York, NY; Los Angeles, CA; Dallas, TX; Boston, MA; Orlando, FL; Rajkot and Ahmedabad India.

**Sunil Jagani**, President and Chief Technology Officer, founded **AllianceTek in 2004**.
Our Goal & Vision

✓ Our goal is to help companies and individuals leverage information technology for business prosperity, enabling them to achieve their vision and goals.

✓ We do this by:

- Helping executives scale their companies by aligning People, Processes and Systems.
- Enabling technology officers to achieve their goals, benefiting from the latest information technologies.
- Assisting entrepreneurs create end-to-end IT solutions - from vision through execution and support.
- Helping independent software vendors breathe new life into their software by harnessing the power of next generation technology.
Key Members

✓ **Sunil Jagani**
  President and Chief Technology Officer

✓ **Gaurang Patel**
  VP, Production

✓ **Peter Presnell**
  VP, Research & Innovations

✓ **Benedict Tadman**
  VP Software Solutions and Design

✓ **Bob Kadrie**
  VP, User Experience & Customer Experience

✓ **Christopher Dabhi**
  Senior Project Manager
Working with AllianceTek

✓ **Strategic Business Solution Provider**
  - Identify root causes of your business problems
  - Evaluate processes and performance metrics
  - Recommend and implement:
    - New processes
    - Innovative strategic solutions
    - Application changes
    - Fresh performance metrics

✓ **Technology Partner**
  - No need to add to overhead with in-house developers. AllianceTek can assemble a dynamic product or service team customized to your needs when you need it.
Working with AllianceTek

✔ Supporting Partner

- Empower product / project managers with an AllianceTek development team to execute your projects

✔ Channel Partner

- Offer robust software solutions and cutting-edge technologies to meet the complex software and business requirements of your clients. Ideal for:
  - Marketing companies
  - Networking companies
  - Consulting firms
  - Small information technology companies
Our Channel Partnership program helps companies meet their clients’ demands and leverage opportunities by extending their capabilities with AllianceTek’s resources.

- A networking company can seamlessly integrate with AllianceTek to:
  - Offer marketing automation services to its clients
  - Implement Salesforce
  - Use any of our offerings to enhance their sales

- An advertising agency/marketing consultancy can work with AllianceTek to:
  - Develop a mobile application to boost their client’s sales
  - Integrate Salesforce with contact managers and marketing platforms to coordinate sales and marketing initiatives
Who Benefits From Our Work?

Chief Executive Officers (CEOs), Business Managers, and end users

Chief Technology Officers (CTOs), Vice Presidents of Application Development and other technical leaders

Entrepreneurs / Start-Up Businesses / Independent Software Vendors
Agile development methodology – rapid, iterative, collaborative process, responsive to customers’ feedback and change.

Service-oriented architecture – designing code in modules that communicate with each other and can be combined in ways to meet user needs, accommodating changes and scaling as required.
A firm foundation and structure allows you to build and expand your vision.

Service Oriented Architecture
Resource needs may change throughout the project lifecycle. A static team may suffer from either of the following problems:

- Over resourced = costly
- Under resourced = team is under stress, slow to deliver, and offers lower quality output

AllianceTek can help organizations to scale resources, reassign workloads, and address skill requirements. This promotes:

- Increased cost-effectiveness
- Increased time efficiency
- Higher quality delivery
- Faster project completion
Our team is capable and well trained in following a variety of project methodologies, based on client processes and project size.
Click on designs above to view wireframe examples
Many technology companies focus on a sub-set of available technologies, often overlooking the ideal solution for you, which may require intertwining multiple technologies.

AllianceTek has **broad technology expertise under one roof** so we can:

- Recommend the best combination of technology solutions for you.
- Integrate multiple technologies for optimal results.
- Implement distinct technologies on each project tier to achieve enhanced outcomes.
- Customize how users interact with technology based on their needs.
Our team can take you from project concept through development and support. Services include:

- Scoping
- Requirements elicitation
- Defining Application architecture
- Application designing
- Application development
- Quality assurance
- Application maintenance
- Application hosting
- Support
Our rigorous quality assurance process guarantees high-quality results.

White box testing

Black box testing

Unit testing

Functional testing

Sanity testing

Penetration testing

Compatibility testing

Usability testing

Integration testing

Performance testing

Regression testing
Globally distributed teams need a **structured process-oriented approach**

Our core fundamental is that all projects are consistently managed the same way promoting:

- Team agility.
- Effectiveness and efficiency of collaboration between AllianceTek and clients.

Our online **project management portal:**

- Allows clients and a geographically dispersed technical team to get on the same page quickly.
- Lets you follow exactly what’s happening with your project during the development process.
- Includes intelligent business processes to enable crisp and flawless project execution.
We recognize that the best software development processes require a multi-dimensional approach, encompassing:

- **Security**
  - Ensuring your data is protected.

- **Scalability**
  - We’re prepared. If you need to expand your system’s usage from 5 to 50,000 users, we will get it done in a cost-effective way.
  - We manage seasonal spikes in system usage, making them transparent to end users.

- **Extensibility**
  - If you need to add functionality later, we can do so without tearing down the foundation of your current system.

- **Performance**

- **User Interface and Experience**
Recent Projects

✓ **goeView.com** - SaaS platform providing photo and data collection for site-based surveys, along with extensive reporting and context based analytics
  - Virtual tours and 360 photo viewer provide immersive reviews
  - Geotag photos & data and include map overlays
  - Pinpoint mapping capability from mobile and web
  - Integrated Mobile apps for the iOS and Android platforms
  - Share reports and completed surveys with external users

✓ **MyClawd** - Fraud Risk Management Solution
  - Collaboration platform that provides advanced security, digital identity and document exchange solutions and services that are unique in the world
  - The integrated process/workflow management including Electronic Signature is widely used to streamline document management
  - The platform provides digital identity verification solutions
JRS EnviroServe - A task management tool for the hazardous industrial waste management industry

- Created as a SaaS platform providing company level subscription services
- Provides job requests, scheduling, and task assignment
- An integrated CRM tool tracks sales activities and leads

NCT – A Cloud based file transfer solution using MS SharePoint

- Provides file transfer support for NCT’s signature CaseWorks electronic document management system
- Archive functionality allows transfer of unused files from SharePoint to the cloud, accommodating multiple security levels
- A configurable web part allows data retrieval from different site collections
“Over the past two years AllianceTek has provided exceptional service and value in the design and development of several complex web-based software systems. The dedication and knowledge of their programming team has resulted in the successful launch, on time and on budget, of our systems. I can unconditionally recommend AllianceTek’s services.”

~ James Henry, President, Owner, Expert Solutions, Inc

“AllianceTek has been a great partner for us in advancing our online functionality and communications. Their stateside and global development teams work together seamlessly and our account team has consistently been very responsive. We believe the inherent value in AllianceTek’s service and development model is a key advantage for us and our offline content management platform, which they built and continue to evolve, is a testament to our mutual success.”

~ Heather Alessi, Marketing Communication Specialist, Reliance Standard Life Insurance Company

More testimonials

Our reviews on Clutch
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