



- ✓ For 18+ years AllianceTek has **built business prosperity with information technology** for businesses large and small.
- ✓ The company has grown to **100+ employees** with global locations in,

UNITED STATES

- ❖ Malvern, PA
- ❖ Dallas, TX
- ❖ Orlando, FL
- ❖ Washington, DC
- ❖ New York, NY
- ❖ Los Angeles, CA
- ❖ Boston, MA

INDIA

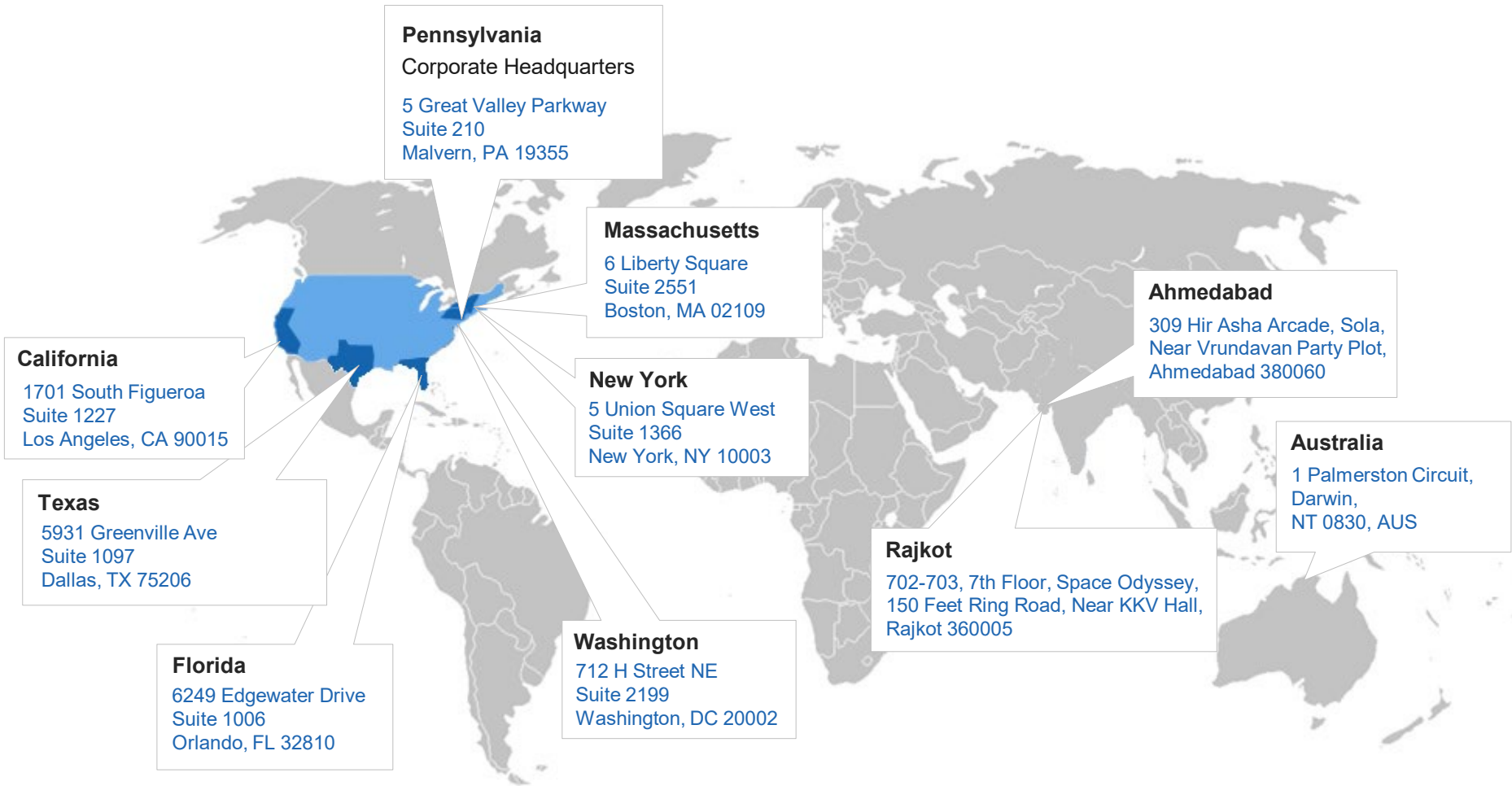
- ❖ Ahmedabad
- ❖ Rajkot

- ✓ **Sunil Jagani**, President and Chief Technology Officer, **founded AllianceTek Inc. in 2004.**

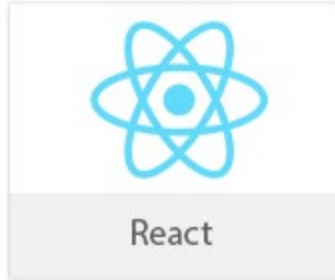
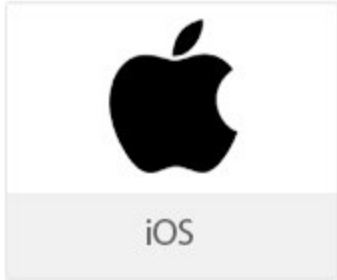
- ✓ Our goal is to help companies and individuals **leverage information technology for business prosperity**, enabling them to achieve their vision and goals.

- ✓ We do this by:
 - Helping executives scale their companies by aligning **People, Processes and Systems**.
 - Enabling technology officers to **achieve their goals**, benefiting from the latest information technologies.
 - Assisting entrepreneurs create **end-to-end IT solutions** - from vision through execution and support.
 - Helping independent software vendors breathe new life into their software by harnessing the power of next generation technology.

Global Presence



Mobile



Language



Language



Application Framework



CMS



Technical Expertise

Database



ERP



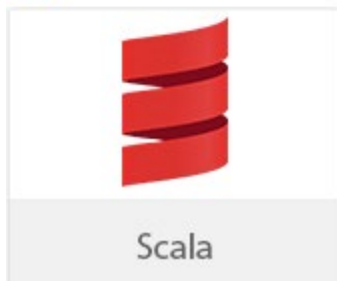
CRM



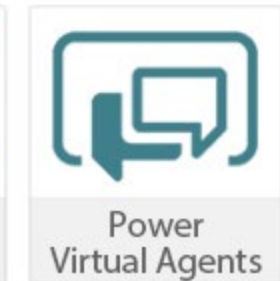
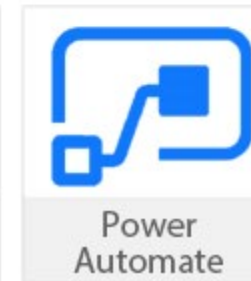
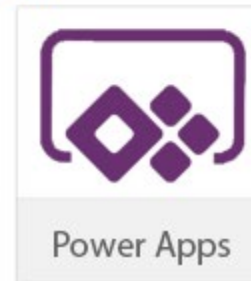
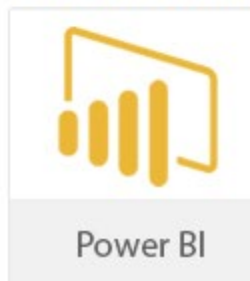
Cloud



iOT



Power Platform



✓ **Strategic Business Solution Provider**

- Identify root causes of your business problems
- Evaluate processes and performance metrics
- Recommend and implement:
 - New processes
 - Innovative strategic solutions
 - Application changes
 - Fresh performance metrics

✓ **Technology Partner**

- No need to add to overhead with in-house developers. AllianceTek can assemble a dynamic product or service team customized to your needs when you need it.

✓ Supporting Partner

- Empower product / project managers with an AllianceTek development team to execute your projects

✓ Channel Partner

- Offer robust software solutions and cutting-edge technologies to meet the complex software and business requirements of your clients. Ideal for:
 - Marketing companies
 - Networking companies
 - Consulting firms
 - Small information technology companies

- ✓ **Our Channel Partnership program helps companies meet their clients' demands and leverage opportunities by extending their capabilities with AllianceTek's resources**
 - **A networking company can seamlessly integrate with AllianceTek to:**
 - Offer marketing automation services to its clients
 - Implement Salesforce
 - Use any of our offerings to enhance their sales
 - **An advertising agency/marketing consultancy can work with AllianceTek to:**
 - Develop a mobile application to boost their client's sales
 - Integrate Salesforce with contact managers and marketing platforms to coordinate sales and marketing initiatives

Who Benefits From Our Work?

Chief Executive Officers (CEOs), Business Managers, and end users

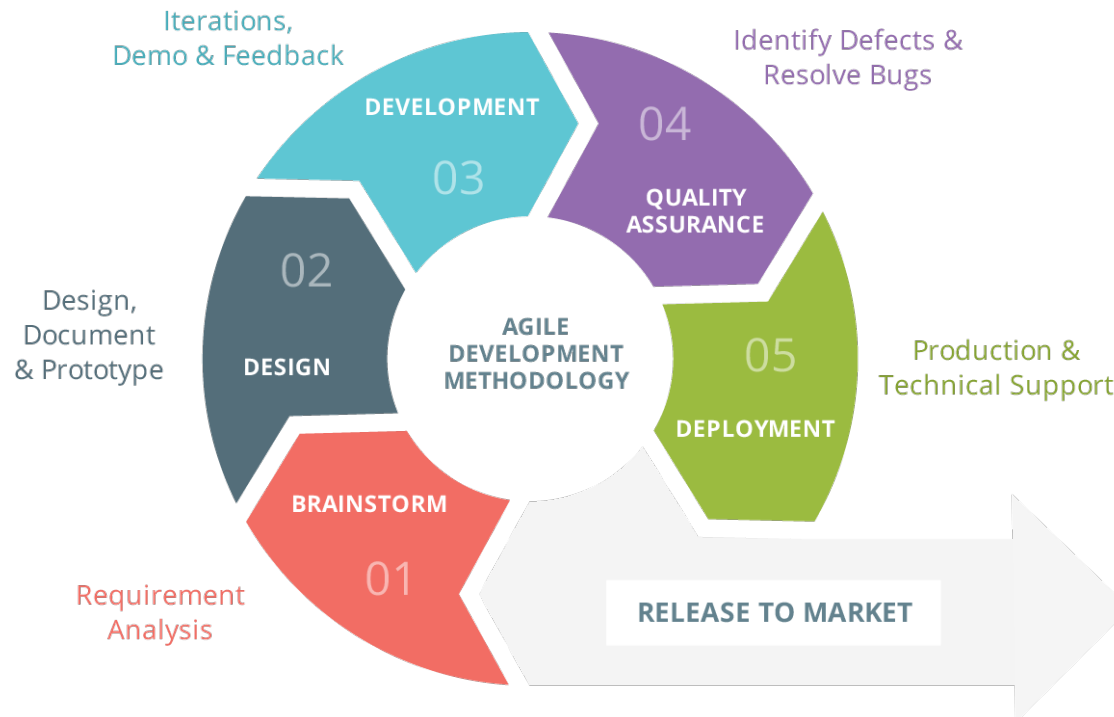
Chief Technology Officers (CTOs) , Vice Presidents of Application Development and other technical leaders

Entrepreneurs / Start-Up Businesses / Independent Software Vendors

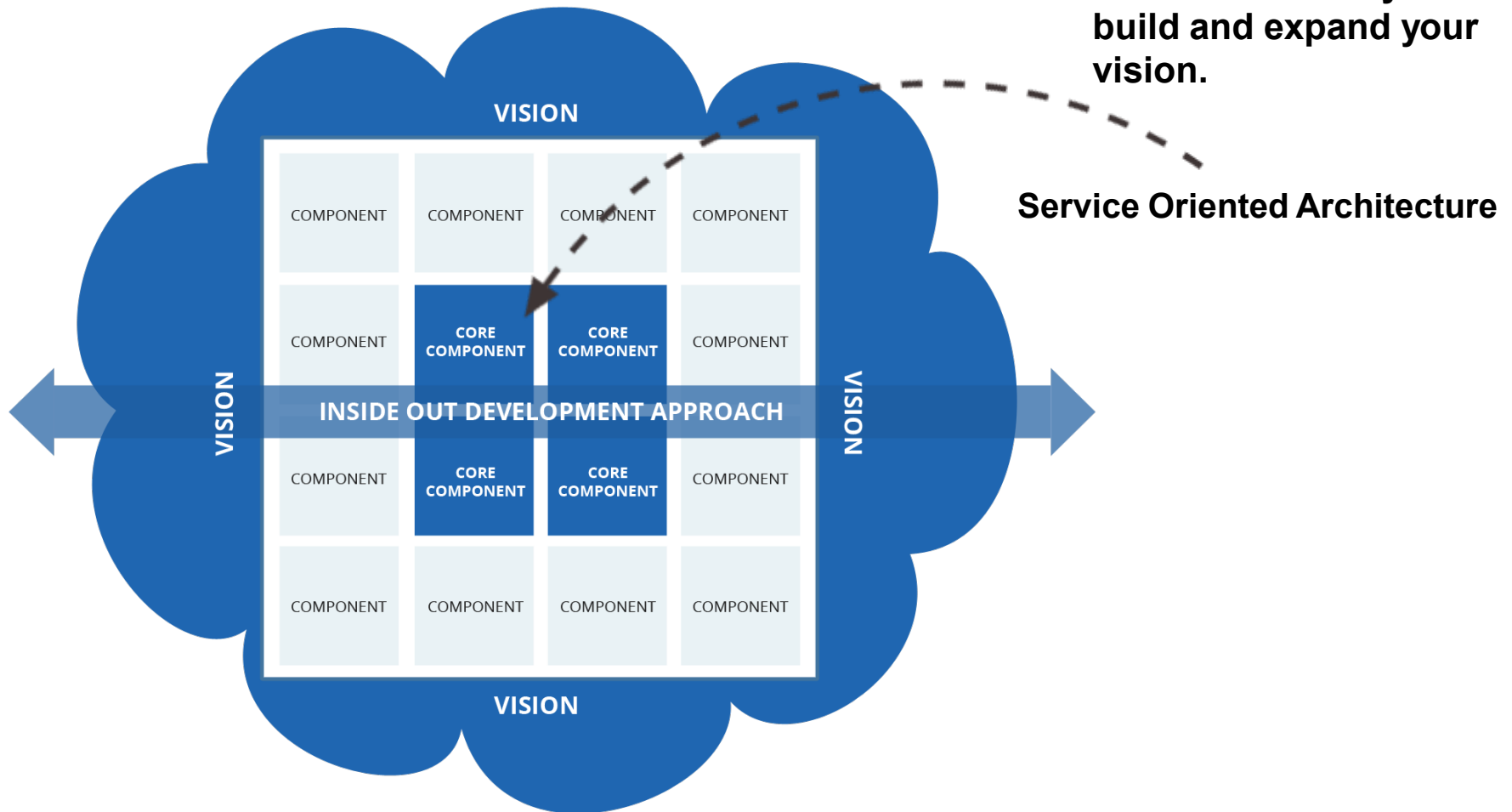


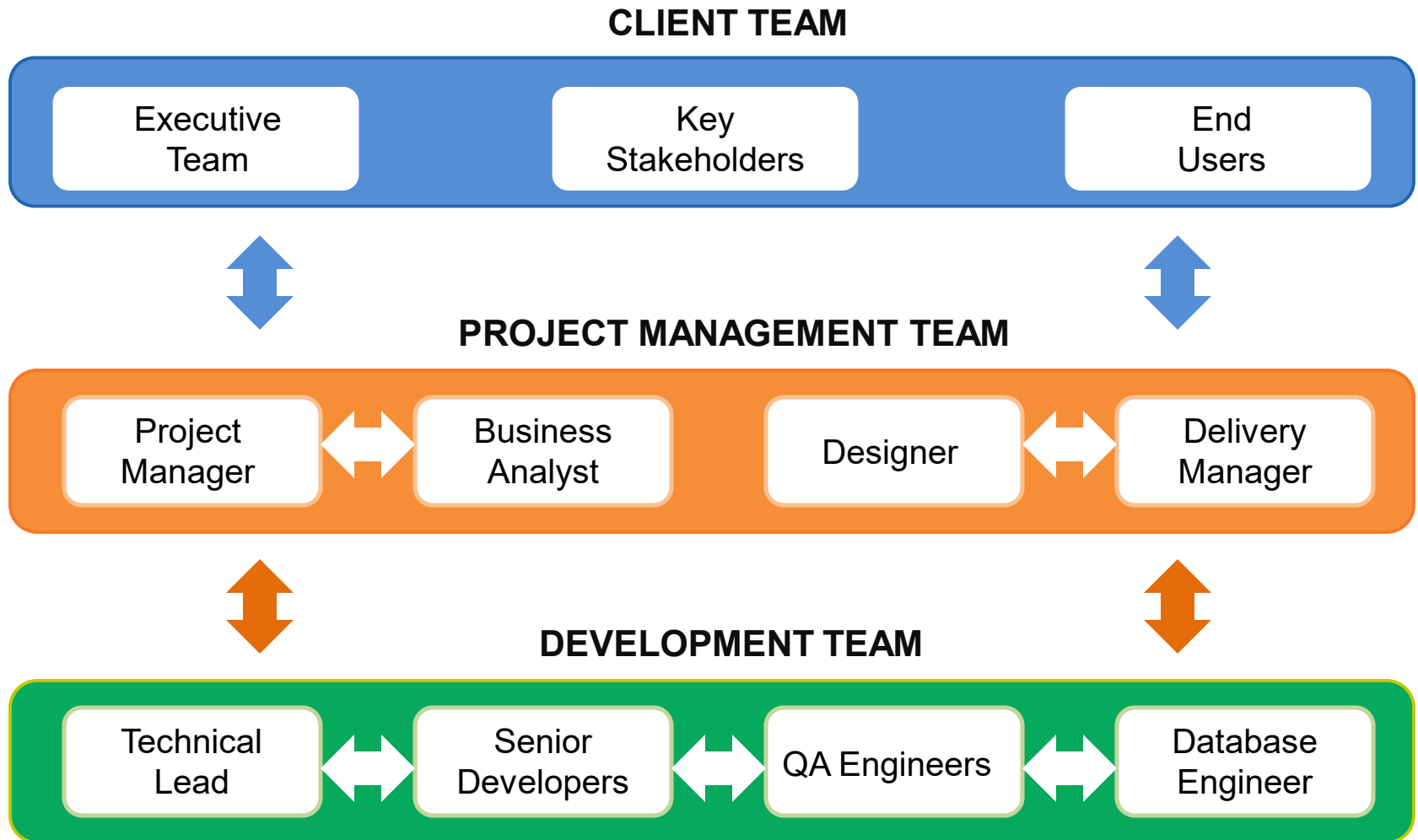
Agile development methodology – rapid, iterative, collaborative process, responsive to customers’ feedback and change.

Service-oriented architecture – designing code in modules that communicate with each other and can be combined in ways to meet user needs, accommodating changes and scaling as required.



Component Factory Model





Software Engineering Team as a Service

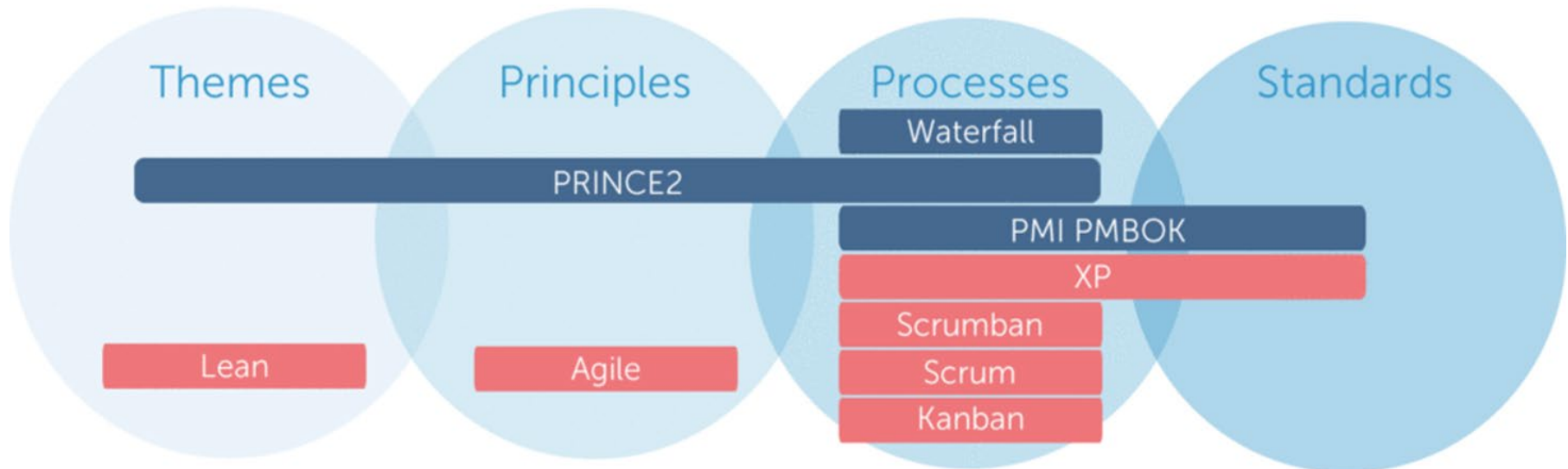


- ✓ **Resource needs may change throughout the project lifecycle. A static team may suffer from either of the following problems:**
 - Over resourced = costly
 - Under resourced = team is under stress, slow to deliver, and offers lower quality output

- ✓ **AllianceTek can help organizations to scale resources, reassign workloads, and address skill requirements. This promotes:**
 - Increased cost-effectiveness
 - Increased time efficiency
 - Higher quality delivery
 - Faster project completion

Project Management Framework and Methodology

- ✓ Our team is capable and well trained in following a variety of project methodologies, based on client processes and project size.



- ✓ Many technology companies focus on a sub-set of available technologies, often overlooking the ideal solution for you, which may require intertwining multiple technologies.

- ✓ AllianceTek has **broad technology expertise under one roof** so we can:
 - Recommend the best combination of technology solutions for you.
 - Integrate multiple technologies for optimal results.
 - Implement distinct technologies on each project tier to achieve enhanced outcomes.
 - Customize how users interact with technology based on their needs.

✓ Our team can take you from project concept through development and support. Services include:

- Scoping
- Requirements elicitation
- Defining Application architecture
- Application designing
- Application development
- Quality assurance
- Application maintenance
- Application hosting
- Support

- ✓ Our rigorous quality assurance process guarantees high-quality results.

White box testing Usability testing

Black box Functional testing Integration testing

Unit testing PERFORMANCE

Sanity testing **Compatibility testing**

Penetration testing **Regression testing**

- ✓ Globally distributed teams need a **structured process-oriented approach**
- ✓ Our core fundamental is that all projects are consistently managed the same way promoting:
 - Team agility.
 - Effectiveness and efficiency of collaboration between AllianceTek and clients.
- ✓ Our online **project management portal**:
 - Allows clients and a geographically dispersed technical team to get on the same page quickly.
 - Lets you follow exactly what's happening with your project during the development process.
 - Includes intelligent business processes to enable crisp and flawless project execution.

- ✓ We recognize that the best software development processes require a multi-dimensional approach, encompassing:
 - **Security**
 - Ensuring your data is protected.
 - **Scalability**
 - We're prepared. If you need to expand your system's usage from 5 to 50,000 users, we will get it done in a cost-effective way.
 - We manage seasonal spikes in system usage, making them transparent to end users.
 - **Extensibility**
 - If you need to add functionality later, we can do so without tearing down the foundation of your current system.
 - **Performance**
 - **User Interface and Experience**

Our Clients



Our Clients



Client Testimonials

AllianceTek Reviews 4.9 ★★★★★ 38 REVIEWS

Powered by **Clutch**

5.0 ★★★★★

"Thus far, I've had a very stable experience working with AllianceTek, which is what we were looking for."

Founder, Personal Security & E-Commerce Startup

✓ Verified Review

5.0 ★★★★★

"It felt like the team truly cared about our project."

Partner, ESGI

✓ Verified Review

5.0 ★★★★★

"We feel comfortable reaching out to their team whenever we need something for our site."

VP of Marketing, WOWorks

✓ Verified Review

5.0 ★★★★★

"AllianceTek was a class act from top to bottom in how they carried themselves."

Co-Founder & CEO, Combat Sales LLC

✓ Verified Review

5.0 ★★★★★

"They were cost-effective, did the job well, and delivered on their promises."

CEO & Co-Founder, Traq.ai

✓ Verified Review

5.0 ★★★★★

"AllianceTek wants to grow with us and provides that extra level of expertise."

CEO, Furniture & Home Furnishings Company

✓ Verified Review

[Clutch Verified 5 Star Reviews](#)

Client Testimonials

EXCELLENT



BASED ON 19 REVIEWS



8 months ago

SALES TRAINING BOOT C...

The project has moved extremely smooth. The communication, the Dev team, I mean all of you guys over...



4 months ago

SIMPLE TRACKING SYSTE...

We have thoroughly enjoyed working with AllianceTek on our technology. Our expectations for the prod...



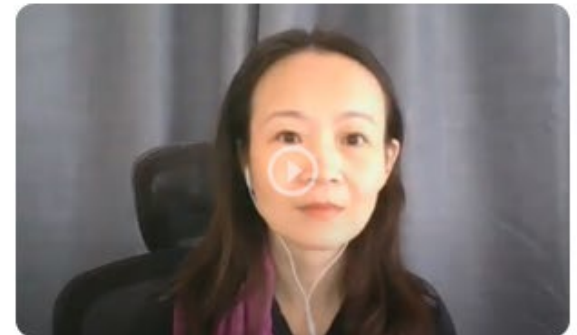
on 20/4/22

USER INTERFACE - REWRI...

AllianceTek was (still is) very instrumental in maintaining and supporting one of our company's intr...



[GoodFirms Verified 5 Star Reviews](#)



[Read More Client Testimonials](#)



5 Great Valley Parkway
Suite 210
Malvern, PA 19355



+1 (484) 892-5713



hello@alliancetek.com



www.alliancetek.com

